THANK YOU FOR YOUR SUPPORT!

A Clean Sweep!

Mike Duman Auto
Voted Gold In Every Suffolk Category Entered!

Only from Mike Duman! A world of exclusive benefits await you. From huge savings off your next vehicle to valuable service gift certificates, free gifts at every visit, unlimited merchant savings and much more!

MIKE DUMAN REWARDS

BEST Auto Dealer (New Cars)
BEST Auto Dealer (Used Cars)
BEST Auto Body/Collision Center
BEST Automotive Service Center
BEST Rental Car Company
BEST Car Wash
BEST Oil Change
BEST Tune Up/Repair Service

The BEST Because The “Du-Man” Can!

SUFFOLK 2023 BEST OF gold winner

GOLD Since 2001!

MIKE DUMAN AUTO SUPERSTORE

Since 1980...When Others Can’t...The Du-Man Can!

1-866-614-1111
MikeDuman.com
2300 Godwin Boulevard, Suffolk 23434
Thank You
For Voting Me Gold!
Real Estate Agent Category
BUYING • SELLING • INVESTING?
I MAKE IT EASY!
757-409-0840

VIRGINIA BEACH
DINING & ENTERTAINMENT

✦ Chinese
Gold The Imperial Palace
Silver Judy's Sichuan Cuisine
Bronze Forbidden Palace Chinese Bar & Bistro

✦ Coffee
Gold Bad Ass Coffee of Hawaii
Silver Pinup Coffee Co. | Coffee Roaster
Bronze 17 Hands Coffee/Robin Simmons Bakery

✦ Coffeehouse
Gold Bad Ass Coffee of Hawaii
Silver 17 Hands Coffee/Robin Simmons Bakery
Bronze Three Ships Coffee Roasters

✦ Crab Cake
Gold Steinholder's Restaurant
Silver Surf Rider Grill
Bronze Bubba's Seafood Restaurant and Crabhouse

✦ Crepes
Gold Lamia's Crepes
Silver Doc Taylor's Restaurant
Bronze Huntley's Place

✦ Curbside Pickup
Gold Outback Steakhouse
Silver Shorebreak Pizza & Taphouse
Bronze Aldo's Ristorante

✦ Date Night Restaurant
Gold Cinema Café
Silver Orion's Roof
Bronze FIREBREW Bar & Grill - Virginia Beach Restaurant

✦ Dessert
Gold Outback Steakhouse
Silver Shorebreak Pizza & Taphouse
Bronze Aldo's Ristorante

✦ Doughnuts
Gold Back Donuts
Silver Krispy Kreme
Bronze Classic Donuts

✦ Family Entertainment
Gold Virginia Aquarium & Marine Science Center
Silver Hunt Club Farm

✦ Family/Casual Dining
Gold Ynot Italian
Silver Lucky Oyster Seafood Company
Bronze Shorebreak Pizza & Taphouse

✦ Fine Dining
Gold Steinholder's Restaurant
Silver Aldo's Ristorante
Bronze Heirloom

✦ Fish Tacos
Gold Bro's Fish Tacos
Silver Gringo's Taqueria
Bronze Waterman's Surfside Grill

✦ Food Truck
Gold Kona Ice
Silver Classic Doughnuts
Bronze Bu'ah Bistro

✦ Ham Shop
Gold The Honey Baked Ham Company
Gold Famous Uncle Al's
Silver Seaside Dogs and Grill
Bronze Famous Uncle Al's @ Kemps River

✦ Hot Dog Place
Gold The Cheese Truck
Silver Gelati Celesti Ice Cream
Bronze Blue cow

✦ Ice Cream/Yogurt
Gold Nauti Indian Cuisine
Silver Saffron
Bronze Masala Bites

✦ Italian Cuisine
Gold Aldo's Ristorante
Silver Angelo's Italian Restaurant
Bronze Ynot Italian

✦ Japanese Restaurant/Sushi
Gold Shogun Japanese Steak House and Sushi Bar
Silver Sama Japanese Steak House
Bronze Sakura Japanese Restaurant
Bronze Sushi

✦ Lunch
Gold TASTE
Silver No Frill Bar And Grill
Bronze The Bee and The Biscuit

✦ Margarita
Gold El Azteca Mexican Restaurant
Silver Las Palmas Mexican Restaurant
Bronze Jose Tequila's Mexican Grill And Cantina

✦ Mediterranean Restaurant
Gold Azar's Mediterranean Grill
Silver Baladi Mediterranean Cafe
Bronze CAVA

✦ Mexican Restaurant
Gold El Azteca Mexican Restaurant
Silver Taqueria La Paterna
Bronze Jose Tequila's Mexican Grill And Cantina
Bronze Las Palmas Mexican Restaurant

✦ Movie Theatre
Gold Cinema Cafe
Silver Regal Stratford Marketplace
Bronze Cinema Cafe - Pembroke Meadows

Broker: Cavelle Mollineaux
#YOUR757REA
Thank you
For Voting Us Best Of Fine Jewelry in Virginia Beach and Chesapeake!

2965 Virginia Beach Blvd, Virginia Beach, VA 23452
(757) 498-1186 • www.longjewelers.net

2817 Shore Dr, Virginia Beach, VA 23451
(757) 496-9099 • www.longjewelers2.com

701 Battlefield Blvd N, Chesapeake, VA 23320
(757) 436-1920 • www.longjewelers3.com
BEST OF 2023

Cinema Cafe

As the site of first dates, children’s birthday parties, marriage proposals and even a Halloween-themed wedding, Cinema Cafe venues are more than just movie theaters to its loyal patrons.

The Virginia Beach-based company is a perennial Best Of Winner in a variety of categories including movie theater, family entertainment, date night, and family casual dining—in addition to its wins for individual food and beverage items.

Caitlin Walker, the company’s marketing director, said that its continued success in terms of customer satisfaction is the result of consistently fine-tuning its initial concept.

“We were one of the first to bring this unique dinner-and-a-movie concept to the Hampton Roads area,” she said. “Outside of the unique concept, it’s really about executing it well and that’s something we’ve had 37 years to perfect."

The Cinema Cafe visit is not just about what’s on the screen, but the whole experience that includes comfort and cuisine. Before watching their movies in leather recliners, customers select from a menu that runs the gamut from popcorn and candy to pizza and wings to coconut shrimp and street tacos. Of the food offerings, which account for two-thirds of its revenue, Walker said that long-running customer favorites are its hand-breaded chicken tenders, Philly cheesesteaks and pizza made from freshly prepared dough.

The company is owned by founder and CEO John Walker, Richard and Edward Kramer, and Mike Ogden, director of operations. It was originally established in the mid-’80s as part of the Cinema and Drafthouse franchise before becoming a separate entity.

From its flagship theater in Pembroke Meadows in Virginia Beach, it’s grown to a stable of six theaters including Kemps River in Virginia Beach, Greenbrier Mall and Edinburg in Chesapeake, and Riverdale in Hampton. In December 2020, amid the COVID pandemic, it opened its Chester location.

With competition from national movie theater chains and a handful of independent movie theaters, Cinema Cafe has worked hard to set itself apart.

“What really drives our customers’ loyalty is our dedication to good customer service, providing a fun experience, and keeping our ticket prices affordable. We’re still one of the most affordable tickets in town and that’s something we’ve strived for since we started as a sub-run concept,” she said, explaining that meant that it showed movies after they left the premiere theaters and before going to video.

When that niche narrowed, the company pivoted into the first-run movie space.

“So now we show only premiere movies, but we still strive to keep those ticket prices affordable and that’s a big piece of it,” she said.

Taking the dinner-and-a-movie a step further, she said, is another element of the company’s success that customers appreciate.

“We try to live up to our tagline of More Than a Movie as much as possible by going above and beyond to make the already unique experience even more special,” she said. “A big part of that is doing fun events like the pink carpet premiere weekend we had for ‘Barbie.’ That was a simple thing that made it fun with a photo opportunity and doing drink specials featured around the movie.”

She noted that some premiere events are more elaborate as was for the opening of the final Harry Potter film. For that, the theater pulled out all the stops with a Hogwarts house sorting event, wand crafts and a Quidditch game to make it more of an experience than a traditional theater could offer.

Walker said another big hit with customers is date night events. These are held on weeknights and start with activities and crafts for children and conclude with an ice cream social.

“Proceeds from the ice cream social are donated to Variety—The Children’s Charity which the movie industry strongly supports. “The kids get a little gold movie-themed heart and it’s just a great way for families to get out and do something a little extra special with us,” she said.

Walker added that the company is involved in the community in a variety of ways, especially through its donations of movie passes and popcorn for local charities, fundraising events and student achievement programs.

“That is our favorite way to give back to the communities—outside of employing the 700 people we are fortunate enough to employ—because it wouldn’t happen without those people from the community,” she said. “It’s nice to see how excited people get when they have the opportunity to go out to a movie when they normally wouldn’t be able to, just as a special treat.”

—Joy Vann, Correspondent
THANKS FOR VOTING FOR US FOR
Best Heating & Cooling Service in Williamsburg!!

Owens Heating and Air Conditioning, Inc. started in 2015, but was preceded in 2004 by Owens Mechanical, Inc., and owner Walter (Alan) Owens, Jr. has worked exclusively in the HVAC field since 1983. He has extensive experience in ALL types of heating and cooling. These include gas, oil, electric, heat pump and geo-thermal systems. Owens Heating and Air Conditioning, Inc. is one of few companies that work on boiler systems and oil furnaces.

We want to be the HVAC company that you turn to for all your heating and cooling needs. For the many years we’ve been in business, we have been striving to provide our clients the best quality service possible to gain their full satisfaction. And they’ve shown their appreciation by coming back to us repeatedly. We want nothing more than to keep you and your family cool in the warmer weather and warm in the colder weather.

(757) 566-4681 | Owenshvac.com
Thank you

For Voting Us Best in Bakery, BBQ, Ribs, Breakfast, Brunch, Burger, Caterer, Chicken, Dessert, Family/Casual Dining, Hot Dog, Lunch, and She Crab Soup!

3601 Western Branch Blvd, Portsmouth, VA 23707
(757) 397-5500 • cornercafeportsmouth.com
Join our family at
The Prescription Shoppe,
where we’ve been voted
BEST pharmacy in
Williamsburg for the past four years in a row!

When you graduate,
they graduate.

Services
• Competitive Pricing • Compounding
• Pill Packaging • CBD Products
• Vaccines (Including Travel)
• Health & Wellness • Medical Supplies
• Free Delivery

5223 Monticello Ave. Ste. C, Williamsburg, VA 23188
757-206-1603 • tpsva.com
Mon.-Fri. 8:30 - 6:00 PM • Sat. 9:00 - 2:00 PM

Finish your high school diploma, for you and for them.
Find free, flexible and supportive adult education centers near you at
FinishYourDiploma.org.
THANK YOU FOR VOTING US THE BEST!

Whether you are looking for a small rose or a full body cover, our expert artists will convert your vision into reality. We have been the tattoo and airbrushing experts for more than 27 years!

Greg’s Tattoos, LLC/Greg’s Airbrush
5660 Portsmouth Blvd, Suite E
(757) 488-5880
327 High Street
(757) 800-3955

gregsairbrushingandtattoosllc.com
facebook.com/GregsTattoosLLC
and instagram.com/gregstattoosllc
Thank You
For Voting Us Best Plumber

Serving all of Hampton Roads
Same Day Emergency Services

757-239-2043 • www.awholmes.com
Thank you for Voting for Us!

SCHEDULE YOUR TOUR TODAY!
Lower Campus (Toddler - 3rd Grade) located at 4200 Longhill Rd.
Upper Campus (4th - 8th Grade) located at 800 Richmond Rd.
757-565-0977
www.williamsburgmontessori.org

Thank You For Voting

Voted best Private School
FIVE years in a row!

— Philip, the owner

$5 OFF Expiration: 09/04/2023

@ Menchies_Williamsburg  MENCHIES'S WILLIAMSBURG 4645 Casey Boulevard, Suite 100
Get more out of your subscription by setting up your digital account

- More articles than what’s in print
- Breaking News alerts with the mobile app
- Unlimited access to our website
- eNewspaper, a digital replica of the paper emailed daily

It’s easy to start your online access!

Visit: go-activate.com
Thank you for Voting for Us!

VOTED BEST - NEWPORT NEWS 2023!
BEST PERFORMING ART STUDIO • BEST FAMILY ENTERTAINMENT
BEST PLACE TO VOLUNTEER • BEST ART GALLERY
www.virginiamedia/bestof

(757) 247-8950
2410 Wickham Avenue
Newport News, VA 23607
www.downinggross.org

Thank you for Voting for Us!
VOTED BEST - NEWPORT NEWS 2023!
BEST PERFORMING ART STUDIO • BEST FAMILY ENTERTAINMENT
BEST PLACE TO VOLUNTEER • BEST ART GALLERY
www.virginiamedia/bestof

(757) 247-8950
2410 Wickham Avenue
Newport News, VA 23607
www.downinggross.org

Thank you for Voting for Us!
VOTED BEST - NEWPORT NEWS 2023!
BEST PERFORMING ART STUDIO • BEST FAMILY ENTERTAINMENT
BEST PLACE TO VOLUNTEER • BEST ART GALLERY
www.virginiamedia/bestof

(757) 247-8950
2410 Wickham Avenue
Newport News, VA 23607
www.downinggross.org

Thank you for Voting for Us!
VOTED BEST - NEWPORT NEWS 2023!
BEST PERFORMING ART STUDIO • BEST FAMILY ENTERTAINMENT
BEST PLACE TO VOLUNTEER • BEST ART GALLERY
www.virginiamedia/bestof

(757) 247-8950
2410 Wickham Avenue
Newport News, VA 23607
www.downinggross.org
WHY THEY'RE #1:

① PHYSICIAN LED

With many med-spas open, finding board certified weight loss doctors can be challenging. Seriously Health’s team is physician led: meaning they monitor for abnormal blood pressures, labs, and obesity-related comorbidities like diabetes, hypertension, hypothyroidism, and even vitamin deficiencies.

② NO STRINGS

Weight loss provider visits are widely available online through apps, but often require strict monthly or even annual subscription costs. Seriously Health’s services are paid per visit. Once you’ve reached your goal weight, discontinuing therapy is pretty straightforward. Not to mention the benefit of actually seeing a provider in person rather than through a webcam.

③ THE BEST PRICE

Getting coverage for the newest breakthrough weight loss drugs can be difficult, frustrating, and extremely expensive—especially when insurance doesn’t always cover them. Seriously Health has options to receive medication in-office on the day of your visit, even mailed to your home. No insurance required. Their medications are easily a fraction of the cost of the same medications in regular large chain pharmacies.

MEET SERIOUSLY HEALTH:

A medical private practice specializing in weight loss and wellness medicine: led by Dr. Jennifer and Patrick Pagador MD and located right in Virginia Beach. They are both board certified and passionate about bariatric and lifestyle medicine. Their team of providers help them run the best weight loss clinic in all of Virginia Beach!
**HEALTH & WELLNESS**

- **Aesthetician/Med Spa**
  - Peninsula Dermatology Skincare
  - New City Barbershop
  - Aesthetician/Med Spa

- **Dentist**
  - Virginia Regional Ballet
  - Norge Dental Center
  - Williamsburg Dental Group
  - Dr. Steven Hornsby

- **Dermatologist**
  - Pariser Dermatology Specialists, LTD
  - Peninsula Dermatology Skincare
  - Dr. Patricia Marcucio
  - Dr. James P. Madigan, O.D.

- **Doctor/Healthcare Provider**
  - Sentara Family Medicine Physicians
  - Dr. Patricia Marcucio
  - Colonial Center for Hearing Audiology
  - Dr. Heckler & Associates
  - Beddingfield Medical Group
  - R.M. Williams Family YMCA
  - Maxcare

- **Ear, Nose, Throat Doctor**
  - Williamsburg Obstetrics
  - Riverside Physical Therapy Williamsburg
  - Dr. Dan Via
  - Beddingfield Medical Group
  - Home of Proleum CrossFit
  - The Prescription Shoppe
  - Williamsburg Drug Company - Professional Compounding
  - Harris Teeter

- **Occupational Therapist**
  - Tidewater Orthopedics
  - Silver Sandalwood Orthotics
  - Silver Sandalwood Orthotics
  - Tidewater Orthopedics
  - Silver Sandalwood Orthotics
  - Tidewater Orthopedics
  - Silver Sandalwood Orthotics

- **Physical Therapist**
  - Williamsburg Skin Care
  - Peninsula Dermatology Skincare
  - Golden Key Williamsburg
  - Well

- **Skin Care Facility**
  - Williamsburg Hair & Beauty
  - Williamsburg Hair & Beauty
  - Williamsburg Hair & Beauty
  - Williamsburg Hair & Beauty
  - Williamsburg Hair & Beauty

- **Weight Loss Center**
  - Williamsburg Weight Loss Center
  - Williamsburg Weight Loss Center
  - Williamsburg Weight Loss Center

- **Wellness Spa**
  - Williamsburg Wellness Spa
  - Williamsburg Wellness Spa
  - Williamsburg Wellness Spa

- **Yoga Studio**
  - Williamsburg Yoga Studio
  - Williamsburg Yoga Studio
  - Williamsburg Yoga Studio

**SERVICES & EDUCATION**

- **Animal Hospital/Vet Center**
  - Gold Coast Animal Hospital
  - Gold Coast Animal Hospital
  - Gold Coast Animal Hospital

- **Auto Body/Collision Center**
  - Gold Coast Auto Body Collision Center
  - Gold Coast Auto Body Collision Center
  - Gold Coast Auto Body Collision Center

- **Banking/Financial Services**
  - First Advantage Federal Credit Union
  - First Advantage Federal Credit Union
  - First Advantage Federal Credit Union

- **Car Wash**
  - Mega Auto Spa
  - Silver Buggy Bath Auto Wash, Lube & Detail Shoppe
  - Silver Buggy Bath Auto Wash, Lube & Detail Shoppe

- **Car Detailing**
  - Silver Buggy Bath Auto Wash, Lube & Detail Shoppe
  - Silver Buggy Bath Auto Wash, Lube & Detail Shoppe
  - Silver Buggy Bath Auto Wash, Lube & Detail Shoppe

- **Child Development Center**
  - Gold Coast Child Development Center
  - Gold Coast Child Development Center
  - Gold Coast Child Development Center

- **Computer Service**
  - Gold Coast Computer Service
  - Gold Coast Computer Service
  - Gold Coast Computer Service

- **Deck Company**
  - Millwork, LTD
  - Millwork, LTD
  - Millwork, LTD

- **Dry Cleaner**
  - Nams Cleaners
  - Silver Swan Cleaners Inc
  - Silver Swan Cleaners Inc

- **Firefighter Training/Bank/Credit Union**
  - Silver Langley Federal Credit Union
  - Silver Langley Federal Credit Union
  - Silver Langley Federal Credit Union

- **Financial Professional (Advisor/CPA)**
  - David Anderson with Davenport
  - David Anderson with Davenport
  - David Anderson with Davenport

- **General Home**
  - Bucktrout of Williamsburg
  - Apple Door Systems of Williamsburg
  - Posh Salon

- **Garage Door Repair Company**
  - Dooxtrout of Williamsburg
  - Apple Door Systems of Williamsburg
  - Posh Salon

- **Hair Coloring**
  - Dooxtrout of Williamsburg
  - Apple Door Systems of Williamsburg
  - Posh Salon

- **Heating & Cooling Service**
  - Dooxtrout of Williamsburg
  - Apple Door Systems of Williamsburg
  - Posh Salon

- **Insurance Company**
  - Dooxtrout of Williamsburg
  - Apple Door Systems of Williamsburg
  - Posh Salon

- **Kitchen & Bath Remodeling (Full Service/Showroom)**
  - Jack’s Tile & Carpet
  - 5 Brothers Landscapes
  - Stephanie A. Montgomery, Esq.

- **Landscape**
  - Jack’s Tile & Carpet
  - 5 Brothers Landscapes
  - Stephanie A. Montgomery, Esq.

- **Local Home Improvement Contractor**
  - Richardson Carpet Services
  - Praximo Marketing Strategies
  - Silver Art Riche

- **Moving Company**
  - Williamsburg Movers
  - The Other Moving Company
  - Silver Art Riche

- **Oil Change**
  - Austin’s Oil Change
  - Austin’s Oil Change
  - Austin’s Oil Change

- ** Pest Control**
  - Peninsula Pest Control
  - Peninsula Pest Control
  - Peninsula Pest Control

- **Pet Day Care/Boarding Center**
  - Dog Days at Greensprings
  - St. Francis Pet Resort & Rehabilitation Center
  - Silver Art Riche

- **Pet Groomer**
  - Silver Art Riche
  - Silver Art Riche
  - Silver Art Riche

- **Photography/Photography Studio**
  - Love Snaped Photography
  - Heritage Human Society
  - Silver Art Riche

- **Plumbing/Plumbing Service**
  - Just Plumbing
  - Cyphers Plumbing Heating & Electric, Inc
  - Williamsburg Plumbing Heating & Electric, Inc

- **Real Estate Agent**
  - Long & Foster Williamsburg, VA - Realty
  - Long & Foster Williamsburg, VA - Realty
  - Long & Foster Williamsburg, VA - Realty

- **Real Estate Team**
  - Wendy Walker Team, Realtor
  - Wendy Walker Team, Realtor
  - Wendy Walker Team, Realtor

- **Replacement Window Company**
  - Pella Windows & Doors of Tidewater
  - Pella Windows & Doors of Tidewater
  - Pella Windows & Doors of Tidewater

- **Roofing Company**
  - Williamsburg Roofing
  - Williamsburg Roofing
  - Williamsburg Roofing

- **School for Higher Education**
  - Williamsburg Montessori School
  - Williamsburg Montessori School
  - Williamsburg Montessori School

- **Self Storage**
  - Silver Extra Storage
  - Silver Extra Storage
  - Silver Extra Storage

- **Tax Service**
  - Silver J & D Financial Management Inc
  - Silver J & D Financial Management Inc
  - Silver J & D Financial Management Inc

- **Title Company**
  - Title Company
  - Title Company
  - Title Company

- **Travel Agency**
  - Title Company
  - Title Company
  - Title Company

- **Tune Up/Repair Service**
  - Williamsburg Tune Up/Repair Service
  - Williamsburg Tune Up/Repair Service
  - Williamsburg Tune Up/Repair Service

**SHOPPING & LIFESTYLE**

- **Apartment Community**
  - Steeples Court Apartments
  - Ace Peninsula Hardware
  - Silver Williamsburg Chrysler Dodge Jeep RAM

- **Appliance Store**
  - Ace Peninsula Hardware
  - Silver Williamsburg Chrysler Dodge Jeep RAM
  - Silver Williamsburg Chrysler Dodge Jeep RAM

- **Art Gallery**
  - Art Gallery
  - Williamsburg Art Center
  - Williamsburg Art Center

- **Assisted Living Community**
  - Assisted Living Community
  - Assisted Living Community
  - Assisted Living Community

- **Auto Dealer (New Cars)**
  - Williamsburg Kia
  - Silver Kia at Williamsburg
  - Silver Kia at Williamsburg

- **Auto Dealer (Used Cars)**
  - Casey Toyota Service Department
  - Williamsburg Toyota
  - Williamsburg Toyota

- **Bike Shop**
  - Conti’s Bike Shop
  - Conti’s Bike Shop
  - Conti’s Bike Shop

- **Boat Dealer**
  - Tomahound Marine
  - Williamsburg Marina
  - Williamsburg Marina

- **Book Store - New or Used**
  - Richard’s Bookstore
  - Richard’s Bookstore
  - Richard’s Bookstore

- **Carpentry/Flooring Store**
  - Williamsburg Flooring
  - Williamsburg Flooring
  - Williamsburg Flooring

- **Computer Store**
  - Computer Concepts, Williamsburg
  - Computer Concepts, Williamsburg
  - Computer Concepts, Williamsburg

- **Consignment Store**
  - Ladybug Consignment & Boutique
  - Classic Consignments
  - Classic Consignments
Thank You For Voting Us
Best Urgent Care

Patient First®

FOR OVER 40 years

Nine Hampton Roads Area Medical Centers
Thank You
For Voting
For Us
Best
Chiropractor
For Norfolk

Why choose Norview Family Chiropractic?
Simply because you do not just become a patient, you become part of our family which has been growing for over 20 years. Like most families we realize that each person is unique, so our years have taught us that so should be the treatment.
Vote for us and join our family where you will get the support and motivation of a path of healing. No one pushes you more than a family that cares.

Thank You! For Voting Us
Best Commercial Cleaning Service
In Chesapeake – Hampton – Portsmouth – Suffolk – Newport News - Norfolk

3290 Airline Blvd.
Portsmouth, VA
(757) 424-7701
janiking.com

Proudly Serving All Of Hampton Roads!

Thank You
For Voting
For Us
Best
Chiropractor
For Norfolk

Norview Family Chiropractic
EST: 2000
For 40 years, Long Jewelers has been a top Hampton Roads destination for people shopping for items that they or a loved one may wear for a lifetime.

The business was founded by David Long in 1983 and has two locations in Virginia Beach, one on Shore Drive, the other on Virginia Beach Boulevard, and one on Battlefield Boulevard in Chesapeake.

Jon Walp, general manager of the Boulevard location, said customers keep coming back to the store because of its commitment to customer service and customized work that is done in-house.

He said the business enjoys not just repeat customers but has served generations, noting that he’d recently enjoyed an in-store visit with a family including a grandmother, her daughter, her granddaughter and her great-granddaughter.

Walp, who’s been referred to as the Love Doctor, said the business’s niche is engagement rings, in addition to diamond jewelry, push presents and anniversary gifts.

“We’re so fortunate that we’re in the love business. We’re blessed to have the opportunity to be with customers at the best times of their lives and get to share in that,” he said. “I’ve been in the business just under 50 years and I enjoy it more now than when I started. That’s a testament that we’re in a family-friendly consumer-centric business.”

In addition to selling signature pieces of jewelry, the shops offer customized designs, repair and appraisals and they also buy gold, diamonds and high-end watches.

“The services we provide are done in-house and everything is warranted and guaranteed. We’re trying to bring the very best products that we can at the best prices that we can. Unlike cookie-cutter pieces, everything that we have, for the most part, is hand selected and chosen,” he said, noting that he and his colleagues attend independent jewelry conventions across the country to view trends and to connect with long-time partners.

He said that the independent jewelers’ industry is made up of successful small family businesses like Long Jewelers, adding that while chain stores owned by corporate conglomerates have the buying power to maintain low price points, they don’t offer the customization that a family business can. He said that Long’s customers also appreciate that its jewelers have personal relationships with the leaders of well-known brands like Tacori, Martin Flyer, and Fana.

Regarding the bespoke pieces that the jewelers create when customers bring in heirloom pieces for modification and loose stones, Walp said, “That’s the greatest thing. It just supports the fact that these things are important to people. They have lasting value, sentimental value and then they can be worn again and again for generations,” he said.

Walp said that Long’s has seen its share of stories unfold to happy endings. He shared an anecdote about a repeat customer, a Navy pilot who had bought his wife’s engagement ring there. From overseas, he emailed a request for a rush job, asking them to select and ship, to the other side of the country, the perfect necklace for his wife’s birthday. Long’s accomplished the mission on time.

“It was just a nice request,” he said. “He obviously had a lot of trust in us to spend $5,000 for something while you’re on an aircraft carrier in the middle of the ocean.”

He said stories like that underscore the importance of building personal relationships and trust.

“Customer loyalty is simply a matter of trust. Do what you say you’ll do. Treat customers with fairness and respect. Don’t make promises you can’t keep and treat people like you’d like to be treated,” he said. “If you give people value for their money they’re going to be loyal!”

—Joy Vann, Correspondent
Whether grabbing a slice for a quick lunch or gathering with family and friends for a traditional Italian meal, Ynot Italian has been a customer favorite since its flagship restaurant opened in the Great Neck area of Virginia Beach in 1993.

Founder and CEO Tony DiSilvestro has since guided its growth to include restaurants in Kemspsville and Landstown in Virginia Beach and in Great Bridge and Greenbrier in Chesapeake. There is also a take-out location in the Haygood section of Virginia Beach.

All menus feature Italian dishes including pizza, calzones and Stromboli, entrees such as lasagna and create-your-own-pasta, and desserts like tiramisu and gelato.

Throughout the past 30 years, Ynot—which is Tony spelled backward—has accumulated thousands and thousands of votes in Best Of contests. It’s won gold in categories including Best Pizza, Best Italian Restaurant, Best Family/Casual Dining, Best Beer/Wine Selection, and Best Desserts.

DiSilvestro attributes that success to staying true to the values that he and his wife, Cyndi, had on the day they opened the first restaurant.

“We stay focused on the customer experience and being consistent every single day. We work very hard on our systems, processes, and procedures. We’re experience creators. That’s what we try to do. We try and make sure that our customers, no matter what location they’re in, get the same experience and the same quality food,” he said.

“You have to work at it every day. It’s not easy. You have to consistently, constantly be training, training, and training. We invest in our employees; we don’t just hire them. So, we really try to create an environment where employees have the opportunity to grow in our brand.”

DiSilvestro explained that his focus on customer service was cultivated at an early age. He grew up in a small New Jersey resort town where his parents had summer rental properties for which they had only four months to impress customers so they would come back year after year.

“It was four months of hurry and eight months of worry, so customer service was the top priority from the time I was a little kid,” he said. “And I think it really gave me a huge advantage to understand the value of a customer.”

DiSilvestro said he thinks customers choose Ynot over national franchises because they feel valued and respected and they know they’re getting the best food and service possible. He used an ice cream sundae analogy as a way of explanation.

“Walking in, it’s not just vanilla. We’re giving them gummy bears, hot fudge, everything. We’re making that experience exciting,” he said. “We really put a lot of pressure on ourselves to make sure the customer is having that amazing experience. Our servers aren’t called servers; they’re called experience creators. Because anybody can serve. Not everybody can create an experience.”

Regarding community involvement, DiSilvestro said the Ynot brand was founded on the three pillars: family, quality and community. The company’s philanthropic endeavors are far-reaching, benefiting education, sports, first responders and the arts.

“Being part of the community has always been a pillar for us from day one. I truly believe that when you have a community that supports you the way that our communities have supported us, you have to give back.”

DiSilvestro pointed to the company’s support and sponsorship of 18,000 little league baseball players, 22,000 soccer players, and 65 area schools. He also noted that during the pandemic Ynot Italian fed more than 200,000 people, donating food to hospitals and nursing homes and to fire, EMS and police stations.

Its website describes other areas of community involvement including Ynot Wednesdays, a concert series at the Virginia Beach Town Center that benefits the Sandler Center for the Performing Arts Foundation. It also created Ynot Educate, a nonprofit that supports area elementary and middle schools.

The company currently employs about 300 people and is actively working its way back to the pre-pandemic number of around 400. DiSilvestro said as the staff is growing, the business is focused on getting back to the basics before moving forward with plans to expand statewide.

“It really comes down to consistency, staying focused, and investing in your employees. Those three things are critically important,” he said. “You don’t just win Best of the Beach awards and Best Italian Restaurant awards if you’re subpar. You have to be hitting on all eight cylinders and you can never drop the ball.”

—Joy Vann, Correspondent
### Portsmouth

- **Dessert**
  - Gold: Corner Cafe
  - Silver: Mr. Cream Cones
  - Bronze: Rick’s Frozen Custard

- **Family Entertainment**
  - Gold: Children's Museum of Virginia
  - Gold: Corner Cafe
  - Silver: The Bier Garden
  - Bronze: Captain D’s

- **Fine Dining**
  - Gold: Cafe Europa
  - Gold: A Bite Of Maine
  - Silver: Triple B, With Cheese

- **Hot Dog Place**
  - Gold: Corner Cafe
  - Silver: Ray’s Dog House
  - Bronze: Sweet Royale Hotdogs & Poetry

- **Ice Cream/Yogurt**
  - Gold: Ray’s Dog House
  - Gold: Mr. Cream Cones

- **Italian Restaurant**
  - Gold: Amici’s

- **Japanese Restaurant/Sushi**
  - Gold: Thai Basil

- **Lunch**
  - Gold: Corner Cafe
  - Silver: Lobscouser Restaurant
  - Bronze: Captain D’s
  - Bronze: Gosport Tavern

- **Margarita**
  - Gold: Guads Mexican Restaurant

- **Mexican Restaurant**
  - Gold: Guads Mexican Restaurant
  - Silver: Cancun Fiesta

- **Movie Theatre**
  - Gold: The Commodore Theatre

- **Nacho’s**
  - Gold: Baron’s Pub & Restaurant

- **Outdoor/Deck Dining**
  - Gold: Fish & Slips Marina Raw Bar & Grill

- **Performing Arts Studio**
  - Gold: Auddlehead Music Group

- **Pizza**
  - Gold: East Side Pizza
  - Silver: Pizza Box
  - Bronze: High Street Pizza & Pour House

- **Sandwich/Wrap/Biel**
  - Gold: Corner Cafe
  - Silver: Sat’s Pizza

- **Seafood**
  - Gold: Fish & Slips Marina Raw Bar & Grill
  - Silver: Lobscouser Restaurant
  - Bronze: Billy D’s Seafood & Chicken

### Heath & Wellness

- **Children’s Dentist**
  - Gold: My Happy Dentist

- **Chiropractor**
  - Gold: Gold: Corner Cafe

- **Cosmetic Waxing**
  - Gold: Corner Cafe

- **Dentist**
  - Gold: Gold: Corner Cafe

- **Dermatologist**
  - Gold: Corner Cafe

- **Diabetic Footcare Provider**
  - Gold: Corner Cafe

- **Doctor/Health Care Provider**
  - Gold: Corner Cafe

- **Esthetician**
  - Gold: Corner Cafe

- **Eye Care Provider**
  - Gold: Corner Cafe

- **Hearing Aid Provider**
  - Gold: Corner Cafe

- **Lab / Testing Facility**
  - Gold: Corner Cafe

- **Massage Studio**
  - Gold: Corner Cafe

- **Mental Health Facility**
  - Gold: Corner Cafe

- **Pharmacy**
  - Gold: Corner Cafe

- **Podiatrist**
  - Gold: Corner Cafe

### Services & Education

- **Animal Hospital/Vet Center**
  - Gold: Churchland Animal Clinic

- **Auto Body/Collision Center**
  - Gold: VCA Portsmouth Animal Hospital

- **Auto Customizing**
  - Gold: George Farish Collision Center

- **Automotive Service Center**
  - Gold: SunBlocked Window Tinting

- **Banking/Financial Services**
  - Gold: Canady & Branch

- **Car Wash**
  - Gold: Butler’s Auto Service, Inc.

- **Child Development Center**
  - Gold: Jani King International, Inc

- **Commercial Cleaning Service**
  - Gold: Softul Cleaning Services

- **Daycare Center**
  - Gold: Babysteps Child Development Center

- **Deck Company**
  - Gold: MNK Unlimited Inc.

- **Dog Training Facility**
  - Gold: Churchland K9

- **Financial Institution**
  - Gold: Navy Federal Credit Union

- **Funeral Home**
  - Gold: Sturtevant Funeral Home - Portsmouth Blvd. Chapel

- **Garage Door Repair Company**
  - Gold: S & D Automotive

- **Hair Coloring**
  - Gold: Port Rover

- **Heating & Cooling Service**
  - Gold: Churchland K9

- **Home Cleaning/Maid Service**
  - Gold: Virginia Beach Maid Cleaning

- **Kitchen & Bath Remodeling**
  - Gold: Town Bank

- **Pet Day Care/Grooming Center**
  - Gold: Town Bank

- **Pet Groomer**
  - Gold: Port Rover

- **Plumber**
  - Gold: A.W. Holmes Contracting, LLC

- **Veterinary Hospital**
  - Gold: Silver: Port Rover

- **Whole Foods Market**
  - Gold: Silver: Port Rover

- **Children’s Museum of Virginia**
  - Gold: Silver: Port Rover

- **Pet Groomer**
  - Gold: Silver: Port Rover

### Special Offer

**$5* For First Month of Unlimited™ Car Washes**

Autobell® Car Wash is honored to be named in the Best of Winner in Virginia Beach, Norfolk, and Chesapeake for 2023! As a thank you for trusting Autobell® with your vehicles, we’re offering our Unlimited™ car wash plans for just “$5” during your first month.

*LIMITED TIME OFFER valid for NEW unlimited customers only. Valid through 12/31/23. See website for details.*

Scan the QR Code to see how to take advantage of this special savings!
Did your business win Gold in a Best Of category?

If your business won Gold in any Best Of category for 2023, you can order your Best Of Gold banner at https://bestofbanners.eventbrite.com

Cost is $50 plus tax and fees.

Deadline to order banners is September 15.

Banners are available for GOLD winners only.

Thank You!

We appreciate your support, Hampton Roads! We are honored that you voted us Best Law Firm again in Virginia Beach, Norfolk, and Chesapeake. Thank you for trusting us with your cases and referring your loved ones when they are injured in an accident. We are proud to be your Car Crash Experts.

333-3333
cooperhurley.com
THE BEST CHICKEN IN TOWN
Pollard’s Chicken
CELEBRATING 56 YEARS! 1967 - 2023

8 PCS OF POLLARD’S CHICKEN, ONE LARGE SIDE, 4 PUFFS & HONEY
$23.99 plus tax
No other discounts/offers apply. Must present coupon. Expires 9/30/23.

BUY ONE CHICKEN BREAST FILET SANDWICH COMBO FOR $8.50 AND RECEIVE A 2ND CHICKEN BREAST FILET SANDWICH COMBO FOR $2 plus tax
No other discounts/offers apply. Must present coupon. Expires 9/30/23.

717 Battlefield Blvd. S.
757-482-3200
8370 Tidewater Drive
757-587-8185
6523 College Park Sq.
757-937-8564

Thank you for voting us #1 in dermatology!

General Dermatology | MOHS Surgery
Cosmetic Dermatology | Dermatopathology

Williamsburg • Newport News • Suffolk
Virginia Beach • Norfolk • Chesapeake

757-995-1548 | PARISERDERM.COM
Thank you to all the Virginia Beach, Norfolk, and Chesapeake readers for awarding us the 2023 BEST OF GOLD WINNER TRIPLE CROWN!

Our B&T Kitchens & Baths team is humbled to be voted YOUR BEST in 2023.